

WWETT SHOW 2022 EDUCATION PROGRAM 30 min breaks between each timeslot *Program-at-a-Glance, Page 1*

60- and 90-Minute Sessions - Monday, February 21

TRACKS	9:00 AM—10:00 AM (60 min.)	10:30 AM—12:00 PM (90 min.)	1:00PM—2:30 PM (90 min.)	3:00 PM—4:00 PM (60 min.)	4:30PM—5:30PM (60 min.)
NASSCO - National Association of Sewer Service Companies	MO01 NASSCO LACP Codes for Lateral Side and Building Sewer Condition Assessment	MO09 Lateral and Building Repair Technologies	MO17 Laterals and Grouting	MO25 How Do You Know if a House Service Lateral Passes Inspection?	MO33 CIPP & Styrene Emissions: Research Findings, Safety Recommendations and PID Requirements
NAWT - National Association of Wastewater Technicians	MO02 The Life Cycle of OWTS - A Principled Approach	MO10 Principles in Design of OWTS	MO18 Principles in O&M of OWTS	MO26 Principles in Installation of OWTS	MO34 Principles in Inspection of OWTS and Summary
NOWRA - National Onsite Wastewater Recycling Association	MO03 Overview of Wastewater Characteristics for Design	MO11 Alternative Sewer Collection System Options	MO19 Design and Installation of Drip Distribution Systems	MO27 Design of Timed Dosing and Flow Equalization	MO35 Gravity Soil Dispersal Systems
PSAI - Portable Sanitation Association International					MO41 Evolving Standards: Preparing for and Implementing Changes Required at Events and Worksites
SSCSC - Southern Section Collection System Committee	MO05 Reducing Odor, FOG, H2S, Sludge and Flushable Wipes Nature's Way	MO13 Overview of Trenchless Pipe Lining and Recent Advancements in Technology	MO21 How Aggressive Cleaning Methods Affects Different Types of Sewer Materials	MO28 Maintenance Hole, Pump & Lift Station Rehabilitation Technologies	MO36 Drones: Endless Opportunities
SSPMA - Sump and Sewage Pump Manufacturers Association	MO06 Pump Sizing 101 and Best Practices	MO14 Pump Sizing for LPP and Mound Systems	MO22 Communication Technology As It Relates To System Monitoring	MO29 Wastewater Liquid Level Controls and Remote Monitoring Overview	
WASTEWATER EDUCATION 501C3			MO23 The Laws and Regulations Surrounding PPE and Coronavirus	MO30 It's Getting Hot in Here: Heat Illness Prevention and OSHA Requirements	MO37 Opioids/Cannabis Workplace Drug Testing: What Should Employers Know?
BUSINESS STRATEGY AND LEADERSHIP	MO07 Extraordinary Thinking Creates Extraordinary Leadership	MO15 Time to Eliminate Flat Rate Frustration	MO24 Successful Marketing & Selling Strategies in the Virtual Business World	MO31 They're Managers - Now What?	MO38 Fostering Innovation in the New Workplace
NEW TO THE INDUSTRY		MO16 Successful Networking Strategies followed by Ask the Expert Panel Anything			MO39 New to the Industry Mixer
PORTABLE SANITATION	MO04 Opportunities in the Covid and Post-Covid World		MO20 When to Sell and How to Do It Well		
WASTEWATER TREATMENT	MO08 Flushable Wipes and Grease, How Can We Problem Solve Them?				
WOMEN IN THE INDUSTRY				MO32 Kicking Anxiety & Exhaustion to the Curb: Avoid, Overcome & Recover from Burnout	MO40 Women in the Industry Mixer

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30 minute breaks between each time slot

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60- and 90-Minute Sessions - Tuesday, February 22											
Tracks	12:00-12:30PM	12:30-1:00PM	1:00-1:30PM	1:30-2:00PM	2:00-2:30PM	2:30-3:00PM	3:00-3:30PM	3:30-4:00PM	4:00-4:30PM	4:30-5:00PM	5:00-5:30PM
BUSINESS STRATEGY AND LEADERSHIP		TU04 Equipment Financing Tips for Business Owners			TU11 Process Building in 20 Seconds			TU18 Google My Business: Driving Revenue to Your Bottom Line			
MUNICIPAL SEWER AND WATER	TU01 NASSCO PACP Codes for Pressure Pipeline Infrastructure			TU08 Best Practices to Reach 100% Enrollment After the FOG Digital Transformation			TU14 Asset Management from the Engineering and Municipal Point of Views			TU21 Technologies for Locating Underground Pipe and Buried Objects	
PLUMBERS	TU02 Small Diameter Pipe Lining – What You Need to Know to Start Lining Inside the Building			TU09 Service Plumber Training Part 1: Building a Strong Foundation			TU15 Service Plumber Training Part 2: Cultivating a Healthy Culture				
SAFETY							TU16 Excavation Safety: Protecting Workers, Protecting Utilities				
SEPTIC SYSTEM INSTALLATION, REPAIR AND DESIGN		TU05 Optimizing Grease Interceptor Performance			TU12 Overcoming the Challenges of High Strength Waste in OSTDS - Panel Discussion				TU19 Biological Nutrient Reduction in a Media Filter		
SEWER AND DRAIN CLEANING, INSPECTION AND MAINTENANCE	TU03 Step Cleaning Methodology			TU10 Don't Blow the Commode			TU17 Ask a Clean & CCTV Expert Anything = Panel Session				
SEWER AND PIPE REHABILITATION, RELINING AND REPAIR										TU22 Stopping Flow Economically and Safely	
WASTE HAULERS		TU06 Secrets of Wastewater Bacteria Production			TU13 When the Going Got Tough, The Tough Got Going - Processing Liquid Transportable Waste				TU20 Setting Up a State Approved Disposal Facility		
WASTEWATER TREATMENT		TU07 UV Light- A Valuable Weapon in the Battle Against Pathogens									
WHAT'S TRENDING / NEW TECHNOLOGIES										TU23 Resilient Wastewater Solutions: Building for the Future	
Business Workshops (Additional fee) -Tuesday, 8:00am-11:30am											
WORKSHOP	WKSH1 - Tuesday, February 22 / 8:00am-11:00am Revenue and Profit Accelerator Playbook - This workshop is for contractors and service providers who want to accelerate revenue growth and profit. Topics covered: job costing, documenting events and trends, analyzing the P & L, data mining for new business, hidden drains on the bottom line, company culture shifts, identifying the most profitable customers, using the 80/20 rule to nurture dream clients, prospecting and outreach, gaining new business in a virtual environment, and how to prosper by helping your clients win.										
WORKSHOP	WKSH2 - Tuesday, February 22 / 8:00am-11:30am I'm a Manager - Now What? - Everyone wants to be a manager - until they are one. The transition from labor to management is more than just a shift in physical environment. It's a mental shift from technical skills to social skills, a shift in data types and a shift in how you think. This workshop uses a combination of lecture, workbook exercises, storytelling, interactive breakout sessions and Q&A designed to help leaders at all levels understand the essential responsibilities and areas they need to focus on to succeed. Research and professional observations show that 60% of managers fail within 24 months. Receive the tools and information to help you become the manager you want to be.										
Certification Class (Additional fee) - 8:00am-5:00pm											
PSAI - Portable Sanitation Association International	PSAI - Basic Service Technician Training Series and Certification Exam for Portable Sanitation Professionals Our series of three basic training courses for service personnel will ensure your team leaders and staff know how to do things according to industry standards, giving you peace of mind and a foundation on which to build. When taken together and followed by successful completion of the certification exam, these three courses will satisfy the licensing requirements in the states of Illinois and Georgia. They are also accepted for continuing education credit in many other states. The day's learning includes the following courses: Transportation and Logistics in Portable Sanitation; Servicing and Maintaining Portable Sanitation Equipment; and Health, Safety, and Professional Excellence in Portable Sanitation.										

WWETT SHOW 2022 EDUCATION PROGRAM **30 min break b/t sessions**

60-Minute Sessions - Wednesday, February 23 7:30am-2:30pm					
Tracks	7:30-8:30AM	9:00-10:00AM	10:30-11:30AM	12:00-1:00PM	1:30pm-2:30PM
BUSINESS STRATEGY AND LEADERSHIP	WE01 Compete on Awesome, Not on Price	WE06 How to Calculate Route Profitability to Your Company	WE11 Bringing the Tax Laws Out of Hiding		
MUNICIPAL SEWER AND WATER	WE02 Creating a Municipal Fats, Oils, & Grease Program From Scratch	WE07 Using Acoustics to Enable Condition Based Maintenance in Gravity Sewer Systems			WE21 Permanent Backup Lift Station Pumps
SAFETY				WE16 Hydro Excavation Safety	WE22 OSHA Confined Space Rules - Which One is for You?
SEPTIC SYSTEM INSTALLATION, REPAIR AND DESIGN	WE03 25 Products & Tools That Will Get You Out of a Jam!	WE08 Keeping What's In, In and What's Out, Out – Watertightness of Precast Concrete Tanks	WE12 Monitoring the Health of a Pump with Control Systems and Analog Timer Operations	WE18 Profit or Pride?	
SEWER AND DRAIN CLEANING, INSPECTION AND MAINTENANCE	WE04 JETTING NOZZLE "LOGIC"; a Common Sense Approach to Choosing the Right Jetting Nozzles		WE13 Where There Is Smoke, There Is I&I!!!!	WE17 Rethinking Manhole Inspection: A New Way to Reduce I&I Quickly and Cost Effectively	
SEWER AND PIPE REHABILITATION, RELINING AND REPAIR		WE09 Improving Operations for You and Your Customer with Trenchless Technology	WE14 Enlightened CIPP: Deciding When to Use Light-Based Cure Versus Thermal		WE23 Arrowhead Ranch Water Reclamation Facility Waste Activated Sludge Rehabilitation CMAR
VACUUM TRUCK OPERATIONS		WE10 Reliability, Performance, and Safety Benefits of CANbus Controlled Hydraulic Systems		WE19 Multiple Municipal Applications for Vacuum Excavators	
WHAT'S TRENDING / NEW TECHNOLOGIES	WE05 Real Business Solutions for Managing Your Fleet		WE15 Installing and Mapping Underground Infrastructure While Capturing GPS	WE20 Successfully Designing for Graywater Systems	
Certification Classes (Additional fee) - 8:00am-5:00pm					
NAWT - National Association of Wastewater Technicians	NAWT - Vacuum Truck Technician Training Course The Vacuum Truck Technician training course is targeted to those that own or operate a vacuum truck which is used to clean septic tanks, aerobic treatment units, holding tanks or grease traps. It is directed specifically at owners and employees who may just be starting in business and need a good solid base of information to perform their daily tasks. At the same time this one-day training provides a good refresher and overview even for experienced operators. 15 minute break in am. 30 minute lunch break. 15 minute break in pm. Total classroom time = 8 hours				
NOWRA - National Onsite Wastewater Recycling Association	NOWRA - One-Day Installer Class This Installer Training Program is designed to convey nationally focused best practice standards for onsite wastewater treatment system installation processes as identified by industry stakeholders through an intensive national review process. These materials describe the essential knowledge, skills, and abilities that professionals who install onsite wastewater treatment systems should possess. The material will include an Introduction to onsite systems, safety, soil and site concepts, construction materials and techniques, planning, distribution, watertight piping and tanks, dosing systems and controls, advanced treatment and soil treatment areas. 15 minute break in am. 30 minute lunch break. 15 minute break in pm. Total classroom time = 8 hours				

WWETT SHOW 2022 EDUCATION PROGRAM 30 min break b/t sessions *Program-at-a-Glance*

60-minute Sessions - Thursday, February 24

Tracks	7:30-8:30AM	9:00-10:00AM	10:30-11:30AM
MUNICIPAL SEWER AND WATER	TH01 How to Write a Large Diameter Sewer Cleaning Project Specification	TH04 Low Investment, High Return: Benefit of Injection Grouting for Flow Reduction	TH07 Air Release Valve Monitoring to Prevent Leaks, Prioritize Maintenance, and Prevent SSOs and Force Main Breaks
SEWER AND DRAIN CLEANING, INSPECTION AND MAINTENANCE	TH02 Wastewater Recycling Pros and Cons and Economics	TH05 Jetter Hose Repair and Maintenance	TH09 Addressing the Misconceptions of Single Conductor Inspection Systems
SEWER AND PIPE REHABILITATION, RELINING AND REPAIR			TH09 Development of the International Light Curing Technologies Association (ILCTA) CFP34 from 2021
VACUUM TRUCK OPERATIONS		TH06 Five Things You Must Know About a Sewer Cleaning Truck	
WHAT'S TRENDING / NEW TECHNOLOGIES	TH03 Using Artificial Intelligence to Solve Infrastructure Problems		